

Charles Martin Hanby

1001 Leadership Place
Killeen, TX 76549

Education:

University of Alabama – Culverhouse College of Commerce – Doctor of Philosophy in Finance
– December 2016

University of Alabama – Culverhouse College of Commerce – Master of Arts in Economics –
December 2011

Carnegie Mellon University – Heinz College of Government – Master of Science in Public
Management and Policy Analysis – Specialization in Finance – June 1987

Texas Tech University – Rawls College of Business – Bachelor of Business Administration in
Economics – December 1984

Experience:

My professional experience includes the following responsibilities:

- Financial Modeling and Debt Structuring using Excel, DBC and Munex
- Client Development
- Analyst Training and Mentoring
- Credit Analysis
- Client Maintenance

Merrill Lynch, Pierce, Fenner & Smith, Inc., Pittsburgh, PA - July 2003 to December 2008

Vice President of Municipal Markets

Worked with major governments in Illinois, Kentucky, Missouri, Ohio, Virginia, Pennsylvania,
West Virginia, and Wisconsin.

Citigroup Global Markets, Inc., Pittsburgh, PA - July 2002 to July 2003

Vice President of Public Finance

Worked with major governments in Kentucky, Ohio, Pennsylvania, and West Virginia.

PNC Capital Markets, Pittsburgh, PA – July 1999 to July 2002

Director of Public Finance

Worked with local and major governments in Kentucky, Pennsylvania, and West Virginia.

NatCity Investments, Pittsburgh, PA – January 1998 to July 1999

Vice President of Public Finance

Worked with local and major governments in Pennsylvania.

Commonwealth Securities and Investments, Pittsburgh, PA – January 1990 to December 1997

Hired as an Associate promoted Vice President of Public Finance

Worked with local and major governments in Pennsylvania.

Consolidated Financial Resources, Greenville, TX – November 1987 to June 1989

Analyst

Worked with local governments in Texas, Alabama and Georgia.

Research Interests:

Public Pensions, Portfolio Management, Futures, Commodities, Market Inefficiency and Investments

Teaching Interests:

Investments, Financial Modeling, Personal Asset Management, Financial Institutions, Portfolio management and Corporate Finance

Research:

Dissertation – Two Essays on Public Pension Funding”

“State Level Pension Reform 2009-2014: What have they accomplished?”

“Have State Level Pension Plans Taken Additional Investment Risk in an Effort to Reduce Annual Plan Contributions?” with Srinidhi Kanuri and Robert McLeod

Working Papers:

“Optimal Asset Allocations for Public Pensions” with Srinidhi Kanuri

“Multivariate GARCH Estimation of Optimal Hedge Ratio for German Imports of URALS Crude Oil”

“What is the Appropriate Discount Rate for Public Pension Liabilities” with Srinidhi Kanuri

“Debt Maturity and Debt Heterogeneity” with Yuree Lim

Teaching Experience:

University of Alabama, Tuscaloosa, AL – August 2016 to present

Instructor

Responsibilities include teaching one section of Money & Capital Markets, and three sections of Business Finance.

Course	Semester	Student Evaluation
Investments	Spring 2017	
Investments	Spring 2017	
Business Finance (hybrid)	Spring 2017	
Business Finance (online)	Spring 2017	
Money and Capital Markets	Fall 2016	3.2/5.0
Business Finance (traditional)	Fall 2016	3.3/5.0
Business Finance (hybrid)	Fall 2016	3.3/5.0
Business Finance (online)	Fall 2016	3.3/5.0

University of Alabama – Instructor

Course	Semester	Student Evaluation
Business Finance	Spring 2016	3.9/5.0
Personal Asset Management	Spring 2015	3.8/5.0
Money and Capital Markets	Fall 2013	4.3/5.0
Intermediate Microeconomics	Fall 2012	4.1/5.0
Intermediate Microeconomics	Summer 2012	4.5/5.0
Intermediate Microeconomics	Spring 2012	4.1/5.0

University of Alabama – Teaching Assistant

Course	Semester	Instructor
Principles of Microeconomics (online)	Summer 2016	Dr. Harold Elder
Principles of Macroeconomics (online)	Summer 2016	Dr. Harold Elder
Principles of Microeconomics (online)	Summer 2015	Dr. Harold Elder
Principles of Macroeconomics (online)	Summer 2015	Dr. Harold Elder
Economics of Latin America	Spring 2015	Dr. Paula Cordero-Salas
Honors Principles of Microeconomics	Spring 2015	Dr. Paula Cordero-Salas
Honors Principles of Microeconomics	Fall 2014	Dr. Paula Cordero-Salas
Economics of Latin America	Spring 2014	Dr. Paula Cordero-Salas
Intermediate Microeconomics	Fall 2013	Dr. Junsoo Lee
Labor Economics	Spring 2013	Dr. Peter Brummund
Honors Principles of Microeconomics	Fall 2012	Dr. Peter Brummund

Community College of Butler County, Butler, PA - Adjunct Professor

Business Mathematics – Spring 2010

Computer Skills:

STATA, RATS, R, SAS, MATLAB, Excel, Bloomberg, Munex, DBC

Professional Licenses and Memberships:

NASD Series 7 (General Securities Representative) and Series 63 (Uniform Securities Agent)

National Federation of Municipal Analysts

Securities Industry Association

Financial Management Association
