

SAMUEL C. WEBB

Texas A&M University-Central Texas
1001 Leadership Place, Killeen, TX 76549

EDUCATION

Texas Tech University School of Law – Lubbock, TX

Doctor of Jurisprudence – Business Law Certificate – May 2010

- 2009 NLLSA National Moot Court Champion – Best Petitioner’s Brief and Top Oralist
- 2008-2009 American Association for Justice National Mock Trial Team – Lead Chair
- CALI Award for High Grade – Appellate Advocacy – Fall 2008

Reformed Theological Seminary, Global Campus – Charlotte, NC

Master of Arts in Religion – May 2018

- Accredited graduate degree consisting of 60 credit hours, including a Master’s Thesis
- MAR Thesis: Seek First the Kingdom: A Framework for Vocation in Light of the Kingdom of God
- Sample Courses: Pastoral & Social Ethics, History of Philosophy & Christian Thought, Systematic Theology

Texas A&M University – College Station, TX

Bachelor of Science – Agricultural Economics – Policy and Economic Analysis Specialization - May 2007

- College of Agriculture and Life Sciences Student Council – President 2006-2007
- Student Government Association Legislative Relations Committee – Chairman 2005-2006
- Alpha Zeta Agricultural Honor Fraternity, 2005-2007

PROFESSIONAL EXPERIENCE

Gulf Plains Capital Group – Houston, TX

Principal – April 2018 – Present

- Organized capital group with strategic plan to invest in small multifamily and value-add real estate.
- Analyze potential real estate investments for cash-on-cash return, net operating income, and other metrics.
- Develop relationships with active investors to source real estate investment opportunities.

The Cox Law Firm – Houston, TX

Associate Attorney – December 2016 - Present

- Handle docket of 475+ property tax cases in state district courts, including discovery and pre-trial motions
 - Property types include office buildings, apartments, retail, residential, and business personal property
 - Negotiate valuation settlements through mediation and settlement conferences
 - Valuations range from approximately \$2,000,000 to \$200,000,000
- Advise on economic development programs, such as tax exemptions, abatements, and Foreign Trade Zones
 - Represent third party logistics company in its Foreign Trade Zone Site application
 - Advise French exporter in use of Freeport and Foreign Trade Zone exemptions
 - Draft Payment-in-Lieu-of-Tax Agreements for pipe stock distributor’s Foreign Trade Zone
- Counsel clients on compliance with relevant tax, trade, and economic rules and regulations
 - Advise clients on exemption compliance in adherence with Texas Property Tax Code
 - Draft legal opinions and applications for exclusion in compliance with Department of Commerce
 - Counsel clients on compliance with corporate contracts, tax agreements, and Customs regulations

Texas A&M University-Central Texas – Killeen, TX

Adjunct Professor – College of Business Administration, August 2015 – Present

- Teach Legal Environment of Business course online to traditional and adult learners
- Administer, grade and provide feedback on exams and course papers
- Scheduled to teach International Business Law in Spring 2019.

Ryan, LLC – Arlington, VA & Houston, TX

Team Leader – Tax & Foreign Trade, November 2014 – November 2016; *Senior Consultant* – Tax & Public Affairs, March 2013 – November 2014; *Consultant* – Transaction Tax, August 2011 – February 2013

- Client Service
 - Secured \$30+ million for data center clients through state economic development programs
 - Represented clients in administrative hearings resulting in \$2.5+ million tax savings and recovery
 - Negotiated Foreign Trade Zone for energy client with \$4+ million annual property tax savings
- Public & Government Affairs
 - Coordinated coalition of data centers to pursue tax legislative changes in several states
 - Drafted proposed tax incentive legislation in Texas, Georgia and D.C.
 - Testified at D.C. Council on double taxation matter related to real estate investment trusts

Wolfe & Associates – Lubbock, TX

Contract Attorney, March 2013 – November 2016; *Associate Attorney*, June 2010 – June 2011; *Law Clerk*, March 2009 – June 2010

- Successfully drafted brief and defended medical malpractice case in the 7th Court of Appeals of Texas
- Deposed key plaintiff witnesses in multi-million dollar defense of construction company
- Appointed attorney ad litem in class-action multi-jurisdictional pharmaceutical litigation

U.S. House of Representatives, Office of Congressman Michael Burgess – Washington, D.C.

Legislative Fellow, July 2011 – August 2011

- Tracked legislation in the U.S. House of Representatives Energy & Commerce Committee
- Managed public policy inquiries on the IQ House congressional office system

PUBLICATIONS, PROFESSIONAL MEMBERSHIP, & COMMUNITY INVOLVEMENT

Publications & Presentations

When Worlds Collide: Foreign Trade Zones as SALT Planning Tools, presentation at the 2018 Southern Academy of Legal Studies in Business Annual Conference (March 2018)

The Battle of the Georges: Exports, Taxes, and the United States Constitution, TEXAS TAX LAWYER (Fall 2016)

Another Import, Another Dollar: How Foreign Trade Zones Save You Money, presentation at the 2016 National Association of Foreign Trade Zones Annual Conference (October 2016)

The Battle of the Georges: Exports, Taxes, and the United States Constitution, presentation at the 2016 Southern Academy of Legal Studies in Business Annual Conference (April 2016)

Professional Memberships

State Bar of Texas

- International Law Section
- Real Estate, Probate, and Trust Law Section
- Tax Section – International Tax, Property Tax, State and Local Tax, & Tax Controversy Committees

Academy of Legal Studies in Business

The Federalist Society for Law and Public Policy

Christian Legal Society

Community Involvement & Service

Baptist Church of the Redeemer – Sugar Land, TX

- Serve as Elder and regularly teach Adult Sunday School and Pulpit Supply

The Ethics and Religious Liberty Commission of the Southern Baptist Convention

- Associate Research Fellow, August 2014 – Present

Fort Bend Forum – Sugar Land, TX

- Participate in leadership group to organize candidate forums

**References Available Upon Request*