



**AAS – Real Estate to
BAAS – Business
Marketing Concentration
2023-2024 Transfer Pathway**



| AAS Degree Requirements | | | | | | | |
|-------------------------|-----------|---|-----|---|-----------|---|-----------|
| Dallas College | | | | | | | |
| DC | TAMUCT | Course Name | SCH | DC | TAMUCT | Course Name | SCH |
| RELE 1301 ¹ | VO-- | Principles of Real Estate I | 3 | RELE 1325 ¹ | VO-- | Real Estate Mathematics | 3 |
| RELE 1338 ¹ | VO-- | Principles of Real Estate II | 3 | PSYC 2301 | PSYC 2301 | General Psychology | 3 |
| RELE 2301 ¹ | VO-- | Law of Agency | 3 | RELE 1303 ¹ | VO-- | Real Estate Appraisal | 3 |
| BUSI 1301 | BUSI 1301 | Business Principles | 3 | Elective ¹ | VO-- | Elective | 3 |
| ENGL 1301 | CORE 010 | Composition I | 3 | CORE 050 | CORE 050 | Creative Arts Core | 3 |
| RELE 1321 ¹ | VO-- | Real Estate Marketing | 3 | RELE 1309 ¹ | VO-- | Real Estate Law | 3 |
| RELE 1311 ¹ | VO-- | Law of Contracts | 3 | ECON 2301 | CORE 090 | Principles of Macroeconomics | 3 |
| RELE 1319 ¹ | VO-- | Real Estate Finance | 3 | RELE 2331 ¹ | VO-- | Real Estate Brokerage | 3 |
| SPCH 1311 or SPCH 1315 | CORE 010 | Introduction to Speech Communication or Public Speaking | 3 | RELE 2388 or RELE 2380 ¹ | VO-- | Internship - Real Estate or Cooperative Education - Real Estate | 3 |
| MATH 1324 | CORE 020 | Mathematics for Business & Social Sciences | 3 | RELE 1300 or RELE 1200 & RELE 1191 ¹ | VO-- | Contract Forms and Addenda Contract Forms and Addenda and Special Topics in Real Estate | 3 |
| Subtotal | | | | | | | 60 |

| Additional Lower-Level or Upper-Level Degree Requirements | | | |
|---|--------------------------------------|---|-----------|
| Dallas College or Texas A&M University – Central Texas | | | |
| Dallas College | Texas A&M University - Central Texas | Course Name | SCH |
| CORE 030 ² | CORE 030 | Life and Physical Sciences Core | 3 |
| CORE 030 ² | CORE 030 | Life and Physical Sciences Core | 3 |
| CORE 040 ² | CORE 040 | Language, Philosophy, and Culture Core | 3 |
| CORE 060 ² | CORE 060 | American History Core | 3 |
| CORE 060 ² | CORE 060 | American History Core | 3 |
| CORE 070 ² | CORE 070 | Government/Political Science Core | 3 |
| CORE 070 ² | CORE 070 | Government/Political Science Core | 3 |
| ECON 2302 ² | CORE 080 | Principles of Microeconomics | 3 |
| ACCT 2301 ² | CORE 090 | Principles of Financial Accounting | 3 |
| ACCT 2302 ² | ACCT 2302 | Principles of Managerial Accounting | 3 |
| MATH 1342 or BUSI 2305 ^{2,4} | MATH 1342 or BUSI 2305 | Elementary Statistical Methods or Business Statistics | 3 |
| Subtotal | | | 33 |

| Upper-Level Degree Requirements | | | | | |
|--------------------------------------|---|-----|--------------------------------------|---|------------|
| Texas A&M University - Central Texas | | | | | |
| Texas A&M University - Central Texas | Course Name | SCH | Texas A&M University - Central Texas | Course Name | SCH |
| BUSI 3301 | Professionalism and Communication in Business | 3 | MKTG 4305 | Digital and Internet Marketing | 3 |
| MGMT 3350 | Management and Organizational Behavior | 3 | BUSI 4301 | Business Ethics and Corporate Social Responsibility | 3 |
| MKTG 3301 | Marketing | 3 | BUSI 4359 | Business Strategy | 3 |
| MKTG 3316 | Consumer Behavior | 3 | MKTG 3318 | Promotional Strategy | 3 |
| FIN 3301 ³ | Financial Management I | 3 | MKTG 3320 | Marketing Research | 3 |
| MKTG 4302 | Services Marketing | 3 | MKTG 4316 | Marketing Management | 3 |
| Subtotal | | | | | 36 |
| Total | | | | | 129 |

Notes/Comments

Texas A&M University - Central Texas only offers upper-level courses (3xxx-5xxx labeled courses), all lower-level courses (1xxx-2xxx labeled courses) will need to be completed at Dallas College.

For help with pathway planning, student should speak with an [academic advisor](#). *This pathway is intended for planning and visualization purposes only.*

1. This section has the following considerations:
 - a. May apply conferred Applied Arts and Sciences (A.A.S.) or Certificate of Completion (C.C.)
 - b. May consist of technical, vocational, or military credit (or a combination)
 - c. No student will be considered for the BAAS who has less than 12 semester credit hours in the combination of technical, vocational, or military training (12 hours must be technical/vocational training if no military training)
 - d. With the qualifying 12 semester credit hours, a student may include specified academic electives up to the maximum 36 semester credit hours.
 - e. A maximum of 36 semester credit hours will be allowed.
 - f. See the College of Business Administration's academic advisors for more information.
2. Not all Degree Requirement courses are completed with the AAS. Student will need to complete these remaining lower-level courses at Dallas College. Please discuss the consortium agreement procedure with a TAMUCT [financial aid advisor](#).
3. Other field of study course may be used to satisfy requirement.
4. Students can also fulfill this degree requirement by enrolling in BUSI 3311.

Transfer Information

Transfer of Credit & Student Benefits

Transfer Central! Your affordable path to a high-quality bachelor's degree.

[Join Transfer Central](#) and receive exclusive access to resources designed to help you complete your bachelor's degree on time and with less debt:

- Personalized degree planning
- University email address
- Priority class registration
- Dedicated admission counselor
- Customized financial aid consultations
- Invitations to university events and activities

Click [HERE](#) to join now.

College of Business Administration

Explore all the opportunities the College of Business Administration at A&M-Central Texas has to offer. Visit us [ONLINE](#) to see what is happening!

Start planning today. Schedule an appointment with a COBA academic advisor. Click [HERE](#) to find a time that meets your schedule.

Program Admission Requirements

Undergraduate Admission Requirements:

- Minimum 2.0 cumulative transfer GPA on a 4.0 scale
- Minimum 30 academic, college-level transferable hours
- Must be eligible to return to all previously attended institutions

Additional program admission standards may apply. Visit degree program pages or speak with an A&M-Central Texas admission counselor for additional information.

Get Connected. Meet in-person, virtually, or via the phone with an admissions counselor today. Click [HERE](#) to schedule an appointment convenient for you.

Graduate Studies

Continue to advance your skills and new career opportunities with a graduate degree from Texas A&M University - Central Texas. Click to learn more about the following graduate degrees:

[Master of Business Administration](#)

- Computer Information Systems
- Healthcare Administration
- Human Resource Management
- Management
- Data Analytics micro-credential (pending internal approval)
- Leadership for Sustainability

[Master of Science – Accounting](#)

[Master of Science – Information Systems](#)

[Master of Science – Leadership for Sustainability](#)

Graduate Certificates

[Healthcare Administration](#)

[Leadership for Sustainability](#)