



**AAS – Mortgage Banking to
BAAS – Business
Marketing Concentration
2024-2025 Transfer Pathway**



Dallas College (DC)							
AAS Degree Requirements							
DC	Course Name	SCH	TAMUCT	DC	Course Name	SCH	TAMUCT
RELE 1301 ¹	Principles of Real Estate I	3	RELE 1301	BNKG 1370 ¹	Loan Closing: Shipping and Warehousing	3	BNKG 1370
BUSI 1307 ¹	Personal Finance	3	BUSI 1307	BUSI 1301	Business Principles	3	BUSI 1301
BNKG 1353 ¹	Mortgage Lending	3	BNKG 1353	ECON 2302	Principles of Microeconomics	3	CORE 080
ENGL 1301	Composition I	3	CORE 010	Elective ^{1,2}	Elective	3	Elective
MATH 1324	Mathematics for Business and Social Sciences	3	CORE 020	BNKG 1358 or RELE 1338 ¹	Secondary Market or Principles of Real Estate II	3	BNKG 1358 or RELE 1338
BNKG 1340 ¹	Money and Financial Markets	3	BNKG 1340	BNKG 1359 ¹	Loan Servicing	3	BNKG 1359
RELE 1324 ¹	Loan Origination and Quality Control	3	RELE 1324	BNKG 1280 ¹	Cooperative Education-Banking and Financial Support Services	2	BNKG 1280
CORE 050	Creative Arts Core	3	CORE 050	BNKG 2372 ¹	Loan Underwriting	3	BNKG 2372
ACCT 2301	Principles of Financial Accounting	3	CORE 090	ECON 2301	Principles of Macroeconomics	3	CORE 090
SPCH 1311	Introduction to Speech Communication	3	CORE 010	BNKG 1381 or BNKG 1391 ¹	Cooperative Education-Banking and Financial Support Services or Special Topics in Banking and Financial Support Services	3	BNKG 1381 or BNKG 1391
BNKG 1191 ¹	Special topics in Banking and Financial Support Services	1	BNKG 1191				

Subtotal 60

Dallas College (DC) or Texas A&M University – Central Texas (TAMUCT)			
Additional Lower-Level or Upper-Level Degree Requirements			
DC	TAMUCT	Course Name	SCH
CORE 030 ³	CORE 030	Life and Physical Sciences Core	3
CORE 030 ³	CORE 030	Life and Physical Sciences Core	3
CORE 040 ³	CORE 040	Language, Philosophy, and Culture Core	3
CORE 060 ³	CORE 060	American History Core	3
CORE 060 ³	CORE 060	American History Core	3
CORE 070 ³	CORE 070	Government/Political Science Core	3
CORE 070 ³	CORE 070	Government/Political Science Core	3
ACCT 2302 ³	ACCT 2302	Principles of Managerial Accounting	3
MATH 1342 or BUSI 2305 ³	MATH 1342 or BUSI 2305	Elementary Statistical Methods or Business Statistics	3

Subtotal 27

Texas A&M University - Central Texas (TAMUCT)					
BAAS Degree Requirements					
TAMUCT	Course Name	SCH	TAMUCT	Course Name	SCH
BUSI 3301	Professionalism and Communication in Business	3	MKTG 4305	Digital and Internet Marketing	3
MGMT 3350	Management and Organizational Behavior	3	BUSI 4301	Business Ethics and Corporate Social Responsibility	3
MKTG 3301	Marketing	3	BUSI 4359	Business Strategy	3
MKTG 3316	Consumer Behavior	3	MKTG 3318	Promotional Strategy	3
FIN 3301 ⁴	Financial Management I	3	MKTG 3320	Marketing Research	3
MKTG 4302	Services Marketing	3	MKTG 4316	Marketing Strategy	3

Subtotal 36

Total 123

Notes/Comments	
TAMUCT only offers upper-level courses (those labeled 3XXX-5XXX), while all lower-level courses (those labeled 1XXX-2XXX) should be completed at Dallas College. A minimum of 120 semester credit hours is required for all baccalaureate degrees. Pathways may exceed 120 semester credit hours, as certain courses required for the associate degree are transferable but not applicable to the baccalaureate degree. For help with pathway planning, please speak with an academic advisor or enrollment specialist . This pathway is intended for planning and visualization purposes and is subject to change.	
1.	This section has the following considerations: <ul style="list-style-type: none">• May apply conferred Applied Arts and Sciences (A.A.S.) or Certificate of Completion (C.C.)• May consist of technical, vocational, or military credit (or a combination)• No student will be considered for the BAAS who has less than 12 semester credit hours in the combination of technical, vocational, or military training (12 hours must be technical/vocational training if no military training)• With the qualifying 12 semester credit hours, a student may include specified academic electives up to the maximum 36 semester credit hours.• A maximum of 36 semester credit hours will be allowed.• See the College of Business Administration's academic advisors for more information.
2.	Elective courses: ACCT 2301, ACNT 1303, BMGT 1327, BNKG 1351, BNKG 1356, BNKG 1358, BNKG 1371, BNKG 1380, BUSG 1303, BUSG 1304, ECON 2302, IBUS 2339, MRKG 1301, RELE 1311, RELE 1319, RELE 1323.
3.	The AAS does not fulfill all the lower-level courses required for the undergraduate degree. Students will need to complete the remaining lower-level courses at DC. Please discuss the consortium agreement procedure with a TAMUCT financial aid advisor .
4.	Other field of study course may be used to satisfy requirement.