



# AAS - Business Management Marketing and Sales Management to BAAS – Business without Concentration 2021-2022 Transfer Pathway



## First and Second Years

Please speak with your CTC advisor for recommended course sequence

CTC	TAMUCT	Course Name	Hrs	CTC	TAMUCT	Course Name	Hrs
HRPO 1311	VOBU	Human Relations	3	MRKG 1311	VOBU	Principles of Marketing	3
BMGT 1325	VOBU	Office Management	3	MRKG 1302	VOBU	Principles of Retailing	3
MRKG 2333	VOBU	Principles of Selling	3	BMGT 2370 or BMGT 2388	VOBU	BMGT 2370 or BMGT 2388	3
Restricted Elective	VOBU	BMGT 2371, BMGT 2389 or BUSG 1317	3	Restricted Elective	VOBU	BMGT, BUSI, BUSG, RELE or ACNT Elective	3
Restricted Elective	VOBU	BMGT, BUSI, BUSG, RELE or ACNT Elective	3	ITSC 1309 or BCIS 1305	VOBU	Integrated Software Applications I or Business Computer Applications	3
BUSG 2305 or BUSI 2301	VOBU	Business Law Contracts or Business Law	3	Restricted Elective	VOBU	BMGT/BUSI/BUSG/RELE	3
BUSI 1301	VOBU	Business Principles	3	ENGL 1301	CORE 010	Composition I	3
SPCH 1321, SPCH 1315 or SPCH 1318	CORE 010	Business & Professional Communication, Public Speaking or Interpersonal Communication	3	MATH 1314, MATH 1332, MATH 1342 or MATH 1414	CORE 020	College Algebra, Contemporary Mathematics, Elementary Statistical Method or College Algebra	3
CORE 040 or CORE 050	CORE 040 or CORE 050	CORE Language, Philosophy & Culture or CORE Creative Arts	3	ECON 2301	CORE 090	Principles of Macroeconomics	3
ACCT 2301	CORE 090	Principles of Financial Accounting	3	ACCT 2302	Business Core Requirement	Principles of Managerial Accounting	3
				<b>Total</b>			<b>60</b>

## Third Year – Junior

Fall Semester – Spring Semester

CTC	TAMUCT	Course Name	Hrs	CTC	TAMUCT	Course Name	Hrs
CORE 030 <sup>1</sup>	CORE 030	CORE Life and Physical Science	3	CORE 060 <sup>1</sup>	CORE 060	CORE American History	3
CORE 060 <sup>1</sup>	CORE 060	CORE American History	3	CORE 070 <sup>1</sup>	CORE 070	CORE Government/Political Science	3
CORE 070 <sup>1</sup>	CORE 070	CORE Government/Political Science	3	ECON 2302 <sup>1</sup>	CORE 080	Principles of Microeconomics	3
	BUSI 3301	Business Communications & Research	3	MATH 1342 or BUSI 2305 <sup>1</sup>	BUSI 3311	Elementary Statistical Methods or Business Statistics	3
	MGMT 3301	Principles of Management	3		MKTG 3301	Marketing	3
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>15</b>

## Summer Semester

TAMUCT	Course Name	Hrs	TAMUCT	Course Name	Hrs
Adv. COBA Elective <sup>3</sup>	Advanced COBA Elective	3	Adv. COBA Elective <sup>3</sup>	Advanced COBA Elective	3
			<b>Total</b>		<b>6</b>

## Fourth Year – Senior

Fall Semester – Spring Semester

CTC	TAMUCT	Course Name	Hrs	CTC	TAMUCT	Course Name	Hrs
CORE 040 or CORE 050 <sup>1,2</sup>	CORE 040 or CORE 050	CORE Language, Philosophy & Culture or CORE Creative Arts	3	CORE 030 <sup>1</sup>	CORE 030	CORE Life and Physical Science	3
	FIN 3301	Financial Management I	3		BUSI 4359	Business Strategy	3
	BUSI 4301	Business Ethics	3		Adv. COBA Elective <sup>3</sup>	Advanced COBA Elective	3
	Adv. COBA Elective <sup>3</sup>	Advanced COBA Elective	3		Adv. COBA Elective <sup>3</sup>	Advanced COBA Elective	3
	Adv. COBA Elective <sup>3</sup>	Advanced COBA Elective	3				
<b>Total</b>			<b>15</b>	<b>Total</b>			<b>12</b>

### Notes/Comments:

- (1) Due to the nature of the AAS program, not all Texas Common Core courses are completed with the AAS. Student will need to complete these remaining lower-level courses at the community college. Please consult a TAMUCT financial aid counselor regarding the consortium agreement process.
- (2) Consult with your TAMUCT advisor to ensure you have completed both a CORE 040 and CORE 050
- (3) Please speak with a COBA advisor for COBA electives for micro-credential. COBA offers six micro-credentials (pending internal approval) in Logistics and Supply Chain Management, Project Management, Business Intelligence & Analytics, Cybersecurity, Financial Management & Analysis, and Accounting
- (4) Only 36 of the 39 VOBU credits will be applied towards TAMUCT's Degree Requirements.

## Transfer Information

### Transfer of Credit & Student Benefits

**Transfer Central! Your affordable path to a high-quality bachelor's degree.**

[Join Transfer Central](#) and receive exclusive access to resources designed to help you complete your bachelor's degree on time and with less debt:

- Personalized degree planning
- University email address
- Priority class registration
- Dedicated admission counselor
- Customized financial aid consultations
- Invitations to university events and activities

Click [HERE](#) to join now.

### College of Business Administration

Explore all the opportunities the College of Business Administration at A&M-Central Texas has to offer. Visit us [ONLINE](#) to see what is happening!

**Start planning today. Schedule an appointment with a COBA academic advisor. Click [HERE](#) to find a time that meets your schedule.**

### Program Admission Requirements

Undergraduate Admission Requirements:

- Minimum 2.0 cumulative transfer GPA on a 4.0 scale
- Minimum 30 academic, college-level transferable hours
- Must be eligible to return to all previously attended institutions

Additional program admission standards may apply. Visit degree program pages or speak with an A&M-Central Texas admission counselor for additional information.

**Get Connected.** Meet in-person, virtually, or via the phone with an admissions counselor today. Click [HERE](#) to schedule an appointment convenient for you.

### Graduate Studies

Continue to advance your skills and new career opportunities with a graduate degree from Texas A&M University - Central Texas. Click to learn more about the following graduate degrees:

#### [Master of Business Administration](#)

- Computer Information Systems
- Healthcare Administration
- Human Resource Management
- Management
- Data Analytics micro-credential (pending internal approval)
- Leadership for Sustainability

#### [Master of Science – Accounting](#)

#### [Master of Science – Information Systems](#)

#### [Master of Science – Leadership for Sustainability](#)

Graduate Certificates

#### [Healthcare Administration](#)

#### [Leadership for Sustainability](#)