

**AAS – Real Estate to
BAAS – Business
Marketing Concentration
2021-2022 Transfer Pathway**

AAS Degree Requirements							
McLennan Community College							
MCLENNAN	TAMUCT	Course Name	SCH	MCLENNAN	TAMUCT	Course Name	SCH
RELE 1300 ²	VOBU	Contract Forms and Addenda	3	ACNT 1301 ²	VOBU	Introduction to Accounting	3
RELE 1301 ²	VOBU	Principles of Real Estate	3	RELE Elective ²	VOBU	Real Estate Elective	3
RELE 1311 ²	VOBU	Law of Contracts Real Estate Contracts	3	CORE 040	CORE 040	Language, Philosophy & Culture Core Selection	3
BUSI 1301	BUSI 1301	Business Principles	3	MATH 1324	CORE 020	Mathematics for Business & Social Sciences	3
ENGL 1301	CORE 010	Composition I	3	RELE 1325 ²	VOBU	Real Estate Mathematics	3
BCIS 1305 or COSC 1301	BCIS 1305 or COSC 1301	Business Computer Applications or Introduction to Computing	3	ECON 2301	CORE 090	Principles of Macroeconomics	3
RELE 1319 ²	VOBU	Real Estate Finance	3	RELE 2389 ²	VOBU	Internship – Real Estate	3
RELE 2301 ²	VOBU	Law of Agency	3	BMGT 1344 ²	VOBU	Negotiations and Conflict Management	3
RELE 1338 ²	VOBU	Principles of Real Estate II	3	SPCH 1311	CORE 010	Introducing to Speech Communication	3
MRKG 1311 ²	VOBU	Principles of Marketing	3	RELE 2331 ²	VOBU	Real Estate Brokerage	3
Subtotal							60

Additional Lower-Level or Upper-Level Degree Requirements			
McLennan Community College or Texas A&M University – Central Texas			
McLennan Community College	Texas A&M University - Central Texas	Course Name	SCH
CORE 030 ¹	CORE 030	Life and Physical Science Core Selection	3
CORE 030 ¹	CORE 030	Life and Physical Science Core Selection	3
CORE 050 ¹	CORE 050	Creative Arts Core Selection	3
CORE 060 ¹	CORE 060	American History Core Selection	3
CORE 060 ¹	CORE 060	American History Core Selection	3
CORE 070 ¹	CORE 070	Government/Political Science Core Selection	3
CORE 070 ¹	CORE 070	Government/Political Science Core Selection	3
ECON 2302 ¹	CORE 080	Principles of Microeconomics	3
ACCT 2301 ¹	CORE 090	Principles of Financial Accounting	3
ACCT 2302 ¹	ACCT 2302	Principles of Managerial Accounting	3
MATH 1342 or BUSI 2305 ^{1,5}	MATH 1342 or BUSI 2305	Elementary Statistical Methods or Business Statistics	3
Subtotal			33

Upper-Level Degree Requirements					
Texas A&M University - Central Texas					
Texas A&M University - Central Texas	Course Name	SCH	Texas A&M University - Central Texas	Course Name	SCH
BUSI 3301	Business Communications and Research	3	MKTG 4305	Digital and Internet Marketing	3
MGMT 3301 or 4325 ³	Principles of Management or Leadership Theory and Practice	3	BUSI 4301	Business Ethics	3
MKTG 3301	Marketing	3	BUSI 4359	Business Strategy	3
MKTG 3316	Consumer Behavior	3	MKTG 3318	Promotional Strategy	3
FIN 3301 ⁴	Financial Management I	3	MKTG 3320	Marketing Research	3
MKTG 4302	Service Marketing	3	MKTG 4316	Marketing Management	3
Subtotal					36
Total					129

Notes/Comments

The following Pathway Plan is suggested for full-time students. Part-time student will need more time to complete this pathway. For assistance with pathway planning, students should schedule an appointment with an academic advisor. This guide is for planning and visualization purposes only.

- Not all Degree Requirement courses are completed with the AAS. Student will need to complete these remaining lower-level courses at the community college. Please consult a TAMUCT financial aid counselor regarding the consortium agreement process.
- This section has the following considerations:
 - May apply conferred Applied Arts and Sciences (A.A.S.) or Certificate of Completion (C.C.)
 - May consist of technical, vocational, or military credit (or a combination)
 - No student will be considered for the BAAS who has less than 12 semester credit hours in the combination of technical, vocational, or military training (12 hours must be technical/vocational training if no military training)
 - With the qualifying 12 semester credit hours, a student may include specified academic electives up to the maximum 36 semester credit hours.
 - A maximum of 36 semester credit hours will be allowed
 - See the College of Business Administration's academic advisors for more information.
- If student passed BMGT 1327 for their A.A.S. and received at least a B, MGMT 4325 may be taken.
- Other field of study course may be used to satisfy requirement.
- For information on recommended Upper-Level course offerings, please consult your TAMUCT advisor.

Transfer Information

Transfer of Credit & Student Benefits

Transfer Central! Your affordable path to a high-quality bachelor's degree.

[Join Transfer Central](#) and receive exclusive access to resources designed to help you complete your bachelor's degree on time and with less debt:

- Personalized degree planning
- University email address
- Priority class registration
- Dedicated admission counselor
- Customized financial aid consultations
- Invitations to university events and activities

Click [HERE](#) to join now.

College of Business Administration

Explore all the opportunities the College of Business Administration at A&M-Central Texas has to offer. Visit us [ONLINE](#) to see what is happening!

Start planning today. Schedule an appointment with a COBA academic advisor. Click [HERE](#) to find a time that meets your schedule.

Program Admission Requirements

Undergraduate Admission Requirements:

- Minimum 2.0 cumulative transfer GPA on a 4.0 scale
- Minimum 30 academic, college-level transferable hours
- Must be eligible to return to all previously attended institutions

Additional program admission standards may apply. Visit degree program pages or speak with an A&M-Central Texas admission counselor for additional information.

Get Connected. Meet in-person, virtually, or via the phone with an admissions counselor today. Click [HERE](#) to schedule an appointment convenient for you.

Graduate Studies

Continue to advance your skills and new career opportunities with a graduate degree from Texas A&M University - Central Texas. Click to learn more about the following graduate degrees:

[Master of Business Administration](#)

- Computer Information Systems
- Healthcare Administration
- Human Resource Management
- Management
- Data Analytics micro-credential (pending internal approval)
- Leadership for Sustainability

[Master of Science – Accounting](#)

[Master of Science – Information Systems](#)

[Master of Science – Leadership for Sustainability](#)

Graduate Certificates

[Healthcare Administration](#)

[Leadership for Sustainability](#)